

# COMP Cams Laps the Competition

## Mobile Printing Inside the Warehouse



The mobile printing solution saves time and money. No longer do their employees have to climb up and down ladders to label bin locations.

*"With System ID, I get what I want when I need it, without hassle, whether I need just one item or five."*

Paul Schaade,  
MIS Director and Supplies PA

### Company Overview

COMP Cams is a leading manufacturer and distributor of high-performance racing engine components. They manufacture valve train components, racing transmissions, racing clutches, and power trains. COMP Cams has created their own line of tools and safety equipment for working on high-performance race cars. They also have an e-commerce site for surplus stock and other unique products.



### The Challenge

COMP Cams was having trouble keeping track of all their various components. An order for a particular item would come in, but they weren't sure where all the parts were to make that item. This led to orders being delayed, more money being spent to replace lost components, and customer service that did not meet expectations.

Paul Schaade, MIS Director and Supplies PA, has been with COMP Cams for 25 years. He oversees their inventory application and all the hardware peripherals used to manage inventory. He makes sure it all continues to function properly and integrate seamlessly with their ERP system. It was up to him to find a solution to this inventory problem.

### The Solution

Mr. Schaade had already been working with System ID for several years and he felt confident that we could help with this



## COMP Cams Laps the Competition

### Mobile Printing Inside the Warehouse

Because of the great improvements in efficiency, accuracy and the reduction in costs, COMP Cams is growing, whereas their competitors are going out of business.

#### About System ID

Since being founded in 1986, System ID Warehouse has pioneered the Auto ID market and revolutionized the industry by demystifying the notion that barcodes are difficult to install and use. From our start as a catalog fulfillment company focused on barcoding hardware, System ID has developed into a full service solutions provider that is able to design, build and deliver cost-effective barcode and RFID-enabled solutions that result in improved efficiency and significant operational savings for our customers.

Case Study: Comp Cams Laps The Competition. Copyright ©2011. System ID Warehouse, Inc. All rights reserved. All other product and service names are property of their registered owners. Printed in U.S.A.

project as well. After assessing their needs, System ID suggested Zebra RW420 mobile barcode printers enabled with wireless 802.11b/g radios that would work with their existing wireless infrastructure and mobile computers.

The Zebra RW420 mobile printers gave them the freedom to print barcode labels on the spot. When workers needed to pull items from inventory, they could print a new label for the boxes of the bulk items. The labels listed the new quantity and the unique location. The label included a barcode for the item, which was scanned by the mobile computers to quickly and accurately update that item's inventory levels in their ERP system. This ensured when another employee was looking at the item in their system or on the shelf, they would know immediately if there was enough stock to fulfill their order.

The Zebra RW420 mobile printer was also used to create labels for order fulfillment. The labels had barcoded tracking numbers and were placed on the bin or cart that held the individual components before sending it on to assembly. When a worker scans the barcode, it tells them exactly what's in the bin or cart and which order it's for. This prevents orders from being lost or mis-shipped.

Mr. Schaade is very pleased with the solution and with System ID. He relies on System ID to be a fast and reliable resource for the barcoding products, solutions and technical information he requires. He said, "With System ID, I get what I want when I need it, without hassle, whether I need just one item or five."

#### The Benefits and Proven ROI

The mobile printing solution saves time and money. No longer do their employees have to climb up and down ladders to label bin locations. They don't have to walk back and forth to a stationary barcode printer. Mobile barcode printing has dramatically increased their productivity and the accuracy of their inventory and data. COMP Cams is changing the way they run their warehouse system and the changes have dramatically improved customer service.

Because of the great improvements in efficiency, accuracy and the reduction in costs, COMP Cams is growing, whereas their competitors are going out of business. "We are buying other companies, our competition, that didn't run efficiently," says Mr. Schaade. That is a true mark of success.

